



DS&MG

The Destination Sales and Marketing Group, Ltd.

Property and Development Services Program Manager

The Destination Sales and Marketing Group, Ltd. (DS&MG) is a business services company that operates and manages transportation option programs in the region. DS&MG operates programs including Arlington County Commuter Services' Arlington Transportation Partners (ATP), BikeArlington, Mobility Lab, WalkArlington and Capital Bikeshare as well as outreach for Vanpool Connect and Northern Virginia Transportation Commission's I-66 Commuter Choice - Inside the Beltway program. We educate and assist our clients in offering their employees or residents programs and amenities that support travel choice.

The Property and Development Services (PDS) Manager will be working on Arlington County Commuter Services' business-to-business mobility choice and building-level compliance initiatives. The PDS Manager will spend 50% of their time working with DS&MG direct reports and Arlington County staff on TDM for site plan development compliance and monitoring functions, as well as overseeing mandated building performance monitoring studies. 30% of their time will be spent working with a DS&MG team of direct reports to implement transportation programs and provide mobility amenities at multi-family residential communities, commercial buildings, and hotels. These programs and amenities incentivize individuals to consider and use transportation options such as: vanpooling, bus, Metro, VRE, biking, walking, carpooling, carsharing, Capital Bikeshare, telework, compressed work weeks, and flexible scheduling. 20% of the PDS Manager's time will be spent analyzing, tracking, maintaining, and reporting up on data associated with the program.

A strong candidate will share best practices and work in a collaborative team environment while achieving individual and company goals. The PDS Manager stays abreast of development cycles, approvals, and construction activities, as well as the state of the real estate marketplace, and tracks the schedules, documentation, and TDM needs associated with those processes. The PDS Manager stays current with TDM industry policy and program issues and techniques as well as County and regional transportation initiatives. Must be comfortable communicating with developers, consultants, and internal County staff via meetings, phone calls, and email.

Required Qualifications and Skills

- Ability to work and travel throughout Arlington County, VA.
- Possess and demonstrate a minimum of five (5) years of progressively responsible experience in planning, transportation, or development-focused TDM program.
- Master's in Urban Planning or related field preferred, or equivalent number of years of experience. AICP or LEED AP preferred.
- Demonstrated skill and experience with successfully managing projects and staff that require coordination across departments and/or disciplines.
- Experience with monitoring and compliance processes.

- Understanding of business-to-business outreach and engagement strategies.
- Experience and knowledge of principles of transportation demand management, smart growth and transit-oriented development—national, regional, and local transportation policy knowledge beneficial.
- Expert written, verbal, and presentation skills to communicate effectively to internal groups, interest groups, regional groups, local agencies, and industry-related parties.
- Ability to manage and prioritize multiple projects simultaneously in a fast-paced social environment.
- Ability to work independently and take initiative.

Local candidates preferred. No relocation provided. Please submit cover letter and resume to wendy.duren@transpartners.com and note PDS Manager in the subject line.